

## **PROFESSION:**

Farmer
Vegetables
& Grain Vendor
Poultry Farmer
Cattle & Goat Herder
Biogas Producer
Water Harvester
Milk Producer
Employer
Home Maker
Entrepreneur
Landlord and Mother

from the Market Led Agriculture Programme (MLAP). These two projects were the first in a series of World Vision initiatives aimed at improving child well-being through economic development and changing mindsets. Despite decades of conventional intervention by NGOs, the population of the Same region east of Mt. Kilimanjaro still relied on rainfed subsistence agriculture. Even when farmers could grow enough to feed their families, they had no incomes to invest in their children's health or education and no savings to endure an emergency. THRP helped families accumulate savings by running their farms as businesses and by pursuing diverse income generating activities. Creative tools were used to empower them with information, such as a radio programme coordinated by World Vision and a mobile phone platform for sharing information on weather and market prices. Farmers learned to manage their natural resources by preserving forests and managing soil quality. To foster resilience they learned to harvest and store rainwater in household water pans, while setting aside social welfare funds through Savings Groups to be tapped in case of emergency. THRP incorporated World Vision's Empowered World View training to bring about mindset change, teaching families to capitalize on their own ability to change their circumstances. Taken together, THRP has boosted thousands of farmers out of poverty and transformed tens of thousands of children's lives through economic and spiritual empowerment and can be expected to endure long after World Vision's involvement has ended.



• 3 Commercial Villages are manufacturing value-added animal products, including leather goods that earn \$250 from a \$3 cow hide.

## **Lessons Learned**

- Organizing farmers into Commercial Villages not only helps them achieve economies of scale, but also significantly increased the price of their produce—for example, the price of green gram increased by 58%, onions by 42% and paddy rice by 62%.
- Income diversification and crop diversification are keys to improving financial resilience, since no single shock can wipe out an entire community.
- Information technology such as mobile phones and radio programs is highly effective for generating market linkages.
- Women serve as primary agents for transforming the mindsets of their husbands.
- Once community members begin to prosper they are willing to reinvest in their community and reliance on NGOs is no longer necessary. For example, Commercial Villages invest in strategic infrastructure such as warehouses and irrigation projects while Savings Groups support orphans and vulnerable children through their

## Life-of-Project Spending

\$1.6 million

June 2012

100% of project

**Project Timeline** 

May 2015

 Visible successes create spill over effects whereby community members inside and outside of the project adopt innovations.

## **Project Partners**

- Farm Concern International
- Farm Radio International
- Dress and Bell Foundation
- Great African Food Company
- Vision Fund Tanzania
- The Government of United Republic of Tanzania

